



# INTERPUMP GROUP

## PRESS RELEASE

### CONSOLIDATED RESULTS FOR THE FIRST HALF OF 2015

**NET SALES: €467.0 million (+36.9%) - €341.2 million in the first half of 2014**

**EBITDA: €96.6 million (+36.0%) or 20.7% of sales - €71.0 million in the first half of 2014 or 20.8% of sales**

**EBIT: €76.2 million (+35.6%) or 16.3% of sales - €56.2 million in the first half of 2014 (16.5% of sales)**

**NET PROFIT: €80.6 million (+144%) including one-off financial income of €32.0 million as per IFRS 3 - €33.1 million in the first half of 2014**

**FREE CASH FLOW: €29.5 million (€5.0 million in the first half of 2014)**

**NET FINANCIAL POSITION: €282.5 million following the acquisition of investments for €123.3 million and the purchase of treasury shares for €215 million (€152.0 million at 31 December 2014)**

### CONSOLIDATED RESULTS FOR THE SECOND QUARTER OF 2015

**NET SALES: €244.4 million (+35.0%) - €181.0 million in the second quarter of 2014**

**EBITDA: €53.1 million (+36.0%) or 21.7% of sales - €39.0 million in the second quarter of 2014 or 21.5% of sales**

**EBIT: €42.6 million (+35.7%) or 17.4% of sales - €31.4 million in the second quarter of 2014 (17.3% of sales)**

**NET PROFIT: €51.4 million (+164%) including one-off financial income of €25.8 million as per IFRS 3 - €19.5 million in the first half of 2014**

*Sant'Ilario d'Enza (RE), 6 August 2015* – Meeting today the Board of Directors of Interpump Group S.p.A. approved the results for the **second quarter of 2015 and the first half of 2015**. It should be noted that the Walvoil Group (Hydraulic Sector) and Inoxhip (Water Jetting Sector) were fully consolidated for the first time in the first half of 2015. Bertoli (Water Jetting Sector) was instead consolidated only for the last two months.

### RESULTS FOR THE FIRST HALF OF 2015

**Net sales** for the first half of 2015 totaled €467.0 million, an increase of 36.9% over sales in the corresponding period of 2014 which amounted to €341.2 million (+12.0% on a like for like basis and + 2.8% if exchange rates had also remained unchanged).

Sales by business area and geographical area were as follows:



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(€/000)	<u>Italy</u>	<u>Rest of Europe</u>	<u>North America</u>	<u>Far East &amp; Oceania</u>	<u>Rest of the World</u>	<u>Total</u>
<i>1st half 2015</i>						
Hydraulic Sector	56,382	104,700	78,370	21,356	37,042	297,850
Water Jetting Sector	<u>16,629</u>	<u>45,088</u>	<u>74,148</u>	<u>21,468</u>	<u>11,826</u>	<u>169,159</u>
<b>Total</b>	<b><u>73,011</u></b>	<b><u>149,788</u></b>	<b><u>152,518</u></b>	<b><u>42,824</u></b>	<b><u>48,868</u></b>	<b><u>467,009</u></b>
<i>1st half 2014</i>						
Hydraulic Sector	38,641	77,568	47,037	11,567	30,563	205,376
Water Jetting Sector	<u>9,522</u>	<u>41,189</u>	<u>60,123</u>	<u>15,658</u>	<u>9,378</u>	<u>135,870</u>
<b>Total</b>	<b><u>48,163</u></b>	<b><u>118,757</u></b>	<b><u>107,160</u></b>	<b><u>27,225</u></b>	<b><u>39,941</u></b>	<b><u>341,246</u></b>
Percentage changes 2015/2014						
Hydraulic Sector	+45.9%	+35.0%	+66.6%	+84.6%	+21.2%	+45.0%
Water Jetting Sector	+74.6%	+9.5%	+23.3%	+37.1%	+26.1%	+24.5%
<b>Total</b>	<b>+51.6%</b>	<b>+26.1%</b>	<b>+42.3%</b>	<b>+57.3%</b>	<b>+22.4%</b>	<b>+36.9%</b>
Percentage changes 2015/2014 on a like for like basis						
Hydraulic Sector	+8.6%	-2.5%	+28.2%	-3.2%	+3.9%	+7.5%
Water Jetting Sector	+29.8%	+5.8%	+22.3%	+31.6%	+19.6%	+18.7%
<b>Total</b>	<b>+12.8%</b>	<b>+0.4%</b>	<b>+24.9%</b>	<b>+16.8%</b>	<b>+7.6%</b>	<b>+12.0%</b>

On a like for like basis with unchanged exchange rates the Hydraulic Sector posted growth of 0.1% and the Water Jetting Sector 6.9%.

**Gross operating income (EBITDA)** amounted to €96.6 million (20.7% of sales) compared to €71.0 million in the first half of 2014, which represented 20.8% of sales, a rise of 36.0%. On a like for like basis EBITDA rose by 13.0% to reach €80.3 million, or 21.0% of turnover, increasing the margin by 0.2 percentage points. If exchange rates had also remained unchanged EBITDA would have risen by 1.3%.

The following table sets out EBITDA by business sector:

	<i>1st half 2015</i>	<i>% of total sales*</i>	<i>1st half 2014</i>	<i>% of total sales*</i>	<i>Increase/ decrease</i>
	<u>€/000</u>		<u>€/000</u>		
Hydraulic Sector	53,829	18.1%	37,273	18.1%	+44.4%
Water Jetting Sector	42,653	25.1%	33,771	24.8%	+26.3%
Other Sectors	<u>69</u>	N/A	<u>(29)</u>	N/A	N/A
<b>Total</b>	<b><u>96,551</u></b>	<b>20.7%</b>	<b><u>71,015</u></b>	<b>20.8%</b>	<b>+36.0%</b>

\* = Total sales also include those made to other Group companies while the sales analyzed above refer only to those made outside the Group. Thus, for consistency, percentages are calculated as a proportion of total sales instead of as a proportion of those shown above.

On a like for like basis EBITDA in the Hydraulic Sector rose by 7.8% (18.2% of net sales), while again on a like for like basis EBITDA in the Water Jetting Sector rose by 18.6% (24.7% of net sales).



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**Operating income (EBIT)** amounted to €76.2 million (16.3% of sales) compared to €56.2 million in the first half of 2014 (16.5% of sales), a rise of 35.6%. On a like for like basis EBIT rose by 12.7% to reach €63.4 million, or 16.6% of turnover, increasing the margin by 0.1 percentage points.

**Net profit** totaled €80.6 million, benefiting from **one-off** income of €32.0 million, according to the International Accounting Standard (IFRS 3), arising from the exercise of the put options earlier than contractually provided, with figures being estimated and based on a forecast of profitability and cash generation to 2018 and to 2020. As a result a liability had been recognized that exceeded that actually paid. Net profit was €33.1 million in the first half of 2014, thereby rising by 144%. Basic Earnings per share amounted to €0.753 (€0.307 in the first half of 2014), an increase of 145%.

**Capital employed** rose from €692.6 million at 31 December 2014 to €92.2 million at 30 June 2015. This was mainly due to the consolidation of Walvoil, Inoxihp and Bertoli, which led to an increase of €183.6 million, and to the revaluation of other currencies against the euro, causing an increase of €17.3 million. Non-annualized ROCE amounted to 8.4% (8.5% in the first half of 2014). Non-annualized ROE amounted to 13.7% (7.5% in the first half of 2014).

**The net financial position** at 30 June 2015 amounted to €282.5 million compared to €152.0 million at 31 December 2014, due to payments made for the acquisition of investments of €123.3 million and the purchase of treasury shares of €21.5 million, as well as the distribution of dividends of €20.4 million. This amount does not include commitments for the purchase of investments in existing subsidiaries (put options) and liabilities for the acquisition of investments totaling €42.4 million overall (€74.1 million at 31 December 2014). Net cash generated from operations amounted to €71.7 million (€56.8 million in the first half of 2014), a rise of 26.2%. Free cash flow totaled €29.5 million (€5.0 million in the first half of 2014).

At 30 June 2015 the Company held 1,510,272 treasury shares, equal to 1.39% of its capital, purchased at an average price of €11.19.

### RESULTS FOR THE SECOND QUARTER OF 2015

**Net sales** for the second quarter of 2015 totaled €244.4 million, an increase of 35.0% over the corresponding period of 2014 (€181.0 million). The rise was 10.5% on a like for like basis (+1.3% if exchange rates had also remained unchanged).



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Sales for the second quarter by business area and geographical area were as follows:

(€/000)	<u>Italy</u>	<u>Rest of Europe</u>	<u>North America</u>	<u>Far East &amp; Oceania</u>	<u>Rest of the World</u>	<u>Total</u>
<i>2nd quarter 2015</i>						
Hydraulic Sector	29,893	53,703	39,300	11,313	17,999	152,208
Water Jetting Sector	<u>9,454</u>	<u>24,726</u>	<u>39,036</u>	<u>11,595</u>	<u>7,365</u>	<u>92,176</u>
<b>Total</b>	<b><u>39,347</u></b>	<b><u>78,429</u></b>	<b><u>78,336</u></b>	<b><u>22,908</u></b>	<b><u>25,364</u></b>	<b><u>244,384</u></b>
<i>2nd quarter 2014</i>						
Hydraulic Sector	19,693	40,062	24,661	6,223	15,754	106,393
Water Jetting Sector	<u>5,376</u>	<u>23,004</u>	<u>31,446</u>	<u>9,064</u>	<u>5,754</u>	<u>74,644</u>
<b>Total</b>	<b><u>25,069</u></b>	<b><u>63,066</u></b>	<b><u>56,107</u></b>	<b><u>15,287</u></b>	<b><u>21,508</u></b>	<b><u>181,037</u></b>

Percentage changes 2015/2014

Hydraulic Sector	+51.8%	+34.0%	+59.4%	+81.8%	+14.2%	+43.1%
Water Jetting Sector	+75.9%	+7.5%	+24.1%	+27.9%	+28.0%	+23.5%
<b>Total</b>	<b>+57.0%</b>	<b>+24.4%</b>	<b>+39.6%</b>	<b>+49.9%</b>	<b>+17.9%</b>	<b>+35.0%</b>

Percentage changes 2015/2014 on a like for like basis

Hydraulic Sector	+13.9%	-2.5%	+23.1%	-3.0%	-1.4%	+6.6%
Water Jetting Sector	+21.3%	+2.0%	+22.2%	+24.6%	+19.1%	+16.0%
<b>Total</b>	<b>+15.5%</b>	<b>-0.8%</b>	<b>+22.6%</b>	<b>+13.3%</b>	<b>+4.1%</b>	<b>+10.5%</b>

On a like for like basis with unchanged exchange rates sales in the Hydraulic Sector fell by 0.7% and those in the Water Jetting Sector rose by 4.2%.

**Gross operating income (EBITDA)** amounted to €53.1 million (21.7% of sales) compared to €39.0 million in the second quarter of 2014, which represented 21.5% of sales, a rise of 36.0%. Accordingly the margin rose by 0.2 percentage points in the second quarter of 2015. On a like for like basis, EBITDA increased by 11.9% to reach €43.7 million, or 21.8% of turnover, increasing the margin by 0.2 percentage points.

The following table sets out EBITDA by business sector:

	<i>2nd quarter 2015</i>	<i>% of total sales*</i>	<i>2nd quarter 2014</i>	<i>% of total sales*</i>	<i>Increase/decrease</i>
	<u>€/000</u>	<u>sales*</u>	<u>€/000</u>	<u>sales*</u>	
Hydraulic Sector	28,845	18.9%	19,951	18.7%	+44.6%
Water Jetting Sector	24,164	26.1%	19,048	25.4%	+26.9%
Other Sectors	<u>66</u>	N/A	<u>13</u>	N/A	N/A
<b>Total</b>	<b><u>53,075</u></b>	<b>21.7%</b>	<b><u>39,012</u></b>	<b>21.5%</b>	<b>+36.0%</b>

\* = Total sales also include those made to other Group companies while the sales analyzed above refer only to those made outside the Group. Thus, for consistency, percentages are calculated as a proportion of total sales instead of as a proportion of those shown above.

On a like for like basis the EBITDA of the Hydraulic Sector rose by 8.3% (19.0% of net sales), while again on a like for like basis the EBITDA of the Water Jetting Sector increased by 15.4% (25.3% of net sales).



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**Operating income (EBIT)** amounted to €42.6 million (17.4% of sales) compared to €31.4 million in the second quarter of 2014 (17.3% of sales), a rise of 35.7%. On a like for like basis, EBIT increased by 11.4% to reach €35.0 million, or 17.5% of turnover, increasing the margin by 0.2 percentage points.

**Net profit** totaled €51.4 million, benefiting from **one-off** income of €25.8 million according to International Accounting Standard (IFRS 3), arising from the exercise of the put options earlier than contractually provided, with figures being estimated and based on a forecast of profitability and cash generation to 2018 and to 2020. Net profit was €19.5 million in the second quarter of 2014, thereby rising by 164%. Earnings per share amounted to €0.478 (€0.181 in the second quarter of 2014), an increase of 164%.

\* \* \*

Pursuant to article 65-bis, paragraph 2 and article 82 of Consob Resolution no. 11971/1999 as amended, the **Interim Report at 30 June 2015 is available to the public** at the Group's registered office and at Borsa Italiana S.p.A. and may also be consulted on the "Financial Statements & Reports" page of the "Investor Relations" section of the Company's website [www.interpumpgroup.it](http://www.interpumpgroup.it).

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At its meeting the Board of Directors additionally acknowledged the resignation of Mr. Carlo Conti as Company director due to unforeseen professional commitments which led to the incompatibility of his position. Mr. Conti, a non-executive, independent director, was a member of the Audit and Risks Committee, the Related Party Transactions Committee and the Remuneration Committee, as well as being Lead Independent Director, and had been appointed by shareholders at their ordinary general meeting of 30 April 2014 as part of the sole list submitted by the majority shareholder Gruppo IPG Holding S.r.l..

As provided by article 2386 of the Italian civil code and article 13 of the Company's bylaws, and as also required by article 15 of the Company's bylaws, the Board of Directors accordingly coopted Mr. Marcello Margotto as non-executive director, independent within the meaning of the Corporate Governance Code of Listed Companies promoted by Borsa Italiana S.p.A. and the Consolidated Finance Law.

The Board of Directors appointed Mr. Marcello Margotto as a member of the Remuneration Committee. In addition, the Board of Directors appointed the independent director Franco Garilli as Lead Independent Director and as a member of the Audit and Risks Committee and the Related Party Transactions Committee.

Sant'Ilario d'Enza (RE), 6 August 2015

On behalf of the Board of Directors  
Fulvio Montipò  
Chairman

The manager responsible for drafting company accounting documents, Carlo Banci, declares pursuant to the terms of section 2, article 154-bis of the Consolidated Finance Act that the accounting disclosures in the present release correspond to the contents of the underlying documents, the accounting books and the accounting entries.

Sant'Ilario d'Enza (RE), 6 August 2015

Carlo Banci  
Manager responsible for drafting  
company accounting documents

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## Financial statements

### Consolidated statement of financial position

(€/000)	<u>30/06/2015</u>	<u>31/12/2014</u>
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	114,456	87,159
Trade receivables	203,911	135,634
Inventories	251,778	182,463
Tax receivables	15,459	10,477
Other current assets	10,480	6,855
<b>Total current assets</b>	<u><b>596,084</b></u>	<u><b>422,588</b></u>
<b>Non-current assets</b>		
Property, plant and equipment	285,094	209,073
Goodwill	347,096	279,373
Other intangible assets	34,692	24,649
Other financial assets	1,000	994
Tax receivables	2,457	2,456
Deferred tax assets	27,378	22,035
Other non-current assets	1,226	1,380
<b>Total non-current assets</b>	<u><b>698,943</b></u>	<u><b>539,960</b></u>
Assets held for sale	-	615
<b>Total assets</b>	<u><b>1,295,027</b></u>	<u><b>963,163</b></u>

(€/000)	<u>30/06/2015</u>	<u>31/12/2014</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current liabilities</b>		
Trade payables	114,469	80,273
Payables to banks	24,806	27,770
Interest-bearing financial payables (current portion)	91,430	64,298
Derivative financial instruments	100	169
Taxes payable	16,478	11,665
Other current liabilities	78,732	38,123
Provisions for risks and charges	4,729	4,162
<b>Total current liabilities</b>	<b>330,744</b>	<b>226,460</b>
<b>Non-current liabilities</b>		
Interest-bearing financial payables	280,714	147,060
Liabilities for employee benefits	20,494	14,940
Deferred tax liabilities	50,530	33,436
Other non-current liabilities	22,842	72,605
Provisions for risks and charges	2,437	1,949
<b>Total non-current liabilities</b>	<b>377,017</b>	<b>269,990</b>
Liabilities held for sale	-	163
<b>Total liabilities</b>	<b>707,761</b>	<b>496,613</b>
<b>SHAREHOLDERS' EQUITY</b>		
Share capital	55,832	53,871
Legal reserve	11,323	11,323
Share premium reserve	162,722	101,237
Reserve for measurement of hedging derivatives at fair value	-	(19)
Reserve for remeasurement of defined benefit plans	(5,273)	(5,273)
Translation reserve	21,100	3,809
Other reserves	336,082	295,747
<b>Group shareholders' equity</b>	<b>581,786</b>	<b>460,695</b>
Minority interests	5,480	5,855
<b>Total shareholders' equity</b>	<b>587,266</b>	<b>466,550</b>
<b>Total shareholders' equity and liabilities</b>	<b>1,295,027</b>	<b>963,163</b>

## Consolidated income statement for the first half year

(€/000)	2015	2014
<b>Net sales</b>	<b>467,009</b>	<b>341,246</b>
Cost of sales	(298,713)	(215,336)
<b>Gross industrial margin</b>	<b>168,296</b>	<b>125,910</b>
<i>% of net sales</i>	<i>36.0%</i>	<i>36.9%</i>
Other operating income	6,539	5,732
Distribution costs	(43,007)	(33,976)
General and administrative expenses	(54,039)	(39,700)
Other operating costs	(1,565)	(1,755)
<b>EBIT</b>	<b>76,224</b>	<b>56,211</b>
<i>% of net sales</i>	<i>16.3%</i>	<i>16.5%</i>
Financial income	39,560	2,285
Financial expenses	(7,960)	(6,172)
Adjustment of the value of investments carried at equity	(147)	(50)
<b>Profit for the period before taxes</b>	<b>107,677</b>	<b>52,274</b>
Income taxes	(27,048)	(19,186)
<b>Consolidated profit for the period</b>	<b>80,629</b>	<b>33,088</b>
<i>% of net sales</i>	<i>17.3%</i>	<i>9.7%</i>
<b>Attributable to:</b>		
Shareholders of the parent company	80,350	32,575
Minority shareholders of subsidiaries	279	513
<b>Consolidated profit for the period</b>	<b>80,629</b>	<b>33,088</b>
<b>EBITDA</b>	<b>96,551</b>	<b>71,015</b>
<i>% of net sales</i>	<i>20.7%</i>	<i>20.8%</i>
Shareholders' equity	587,266	442,909
Net debt	282,494	154,427
Debt for the purchase of equity investments	42,397	65,188
Capital employed	<u>912,157</u>	<u>662,524</u>
<b>Non-annualized ROCE</b>	<b>8.4%</b>	<b>8.5%</b>
<b>Non-annualized ROE</b>	<b>13.7%</b>	<b>7.5%</b>
<b>Basic earnings per share</b>	<b>0.753</b>	<b>0.307</b>
EBITDA = EBIT + depreciation + amortization + allocations		
ROCE = EBIT / capital employed		
ROE = Consolidated profit for the period / Consolidated equity		

\* = Since EBITDA is not an accounting measure either as part of Italian accounting principles or as part of international accounting standards (IAS/IFRS), the calculation of this item may vary. EBITDA is a measure used by the company's management to monitor and assess its operating performance. Management believes that EBITDA is an important parameter for measuring the company's operating performance as it is not affected by the various criteria that may be used to determine taxable income, the amount and characteristics of capital employed and the relative depreciation and amortization policies. The criteria used by the company to determine EBITDA may not be consistent with that used by other companies/groups and the amount obtained may not be comparable with that calculated by them.

## Statement of consolidated comprehensive income for the first half year

(€/000)	<u>2015</u>	<u>2014</u>
<b>Consolidated profit for the period (A)</b>	<b>80,629</b>	<b>33,088</b>
<b>Other comprehensive income which will subsequently be reclassified to consolidated profit or loss</b>		
<i>Cash flow hedge accounting for derivatives hedging interest rate risk:</i>		
- Gains (losses) on derivatives for the period	-	-
- Less: Adjustment for gains (losses) reclassified to profit or loss	-	-
- Less: Adjustment for the recognition of fair value in equity in the previous period	=	<u>50</u>
<i>Total</i>	-	<u>50</u>
<i>Cash flow hedge accounting for derivatives hedging currency risk:</i>		
- Gains (losses) on derivatives for the period	-	-
- Less: Adjustment for gains (losses) reclassified to profit or loss	-	(14)
- Less: Adjustment for the recognition of fair value in equity in the previous period	<u>27</u>	<u>-</u>
<i>Total</i>	<u>27</u>	<u>(14)</u>
<i>Gains (losses) on translating the financial statements of foreign companies</i>	<i>17,583</i>	<i>2,358</i>
<i>Gains (losses) from companies accounted for using the equity method</i>	<i>(21)</i>	<i>18</i>
<i>Related taxation</i>	<i>(8)</i>	<i>(9)</i>
<b>Total other comprehensive income which will subsequently be reclassified to consolidated profit or loss, net of the tax effect (B)</b>	<b><u>17,581</u></b>	<b><u>2,403</u></b>
<b>Consolidated comprehensive income for the period (A) + (B)</b>	<b><u>98,210</u></b>	<b><u>35,491</u></b>
<b>Attributable to:</b>		
Shareholders of the parent company	97,660	35,059
Minority shareholders of subsidiaries	550	432
<b>Consolidated comprehensive income for the period</b>	<b><u>98,210</u></b>	<b><u>35,491</u></b>

## Consolidated income statement for the second quarter

(€/000)	<i>2015</i>	<i>2014</i>
<b>Net sales</b>	<b>244,384</b>	<b>181,037</b>
Cost of sales	(154,426)	(113,167)
<b>Gross industrial margin</b>	<b>89,958</b>	<b>67,870</b>
<i>% of net sales</i>	<i>36.8%</i>	<i>37.5%</i>
Other operating income	3,325	2,737
Distribution costs	(22,184)	(17,735)
General and administrative expenses	(27,513)	(20,111)
Other operating costs	(972)	(1,365)
<b>EBIT</b>	<b>42,614</b>	<b>31,396</b>
<i>% of net sales</i>	<i>17.4%</i>	<i>17.3%</i>
Financial income	25,714	1,143
Financial expenses	(2,982)	(2,679)
Adjustment of the value of investments carried at equity	(75)	109
<b>Profit for the period before taxes</b>	<b>65,271</b>	<b>29,969</b>
Income taxes	(13,869)	(10,476)
<b>Consolidated profit for the period</b>	<b>51,402</b>	<b>19,493</b>
<i>% of net sales</i>	<i>21.0%</i>	<i>10.8%</i>
<b>Attributable to:</b>		
Shareholders of the parent company	51,147	19,181
Minority shareholders of subsidiaries	255	312
<b>Consolidated profit for the period</b>	<b>51,402</b>	<b>19,493</b>
<b>EBITDA</b>	<b>53,075</b>	<b>39,012</b>
<i>% of net sales</i>	<i>21.7%</i>	<i>21.5%</i>
Shareholders' equity	587,266	442,909
Net debt	282,494	154,427
Debt for the purchase of equity investments	42,397	65,188
Capital employed	912,157	662,524
<b>Non-annualized ROCE</b>	<b>4.7%</b>	<b>4.7%</b>
<b>Non-annualized ROE</b>	<b>8.8%</b>	<b>4.4%</b>
<b>Basic earnings per share</b>	<b>0.478</b>	<b>0.181</b>
EBITDA = EBIT + depreciation + amortization + allocations		
ROCE = EBIT / capital employed		
ROE = Consolidated profit for the period / Consolidated equity		

\* = Since EBITDA is not an accounting measure either as part of Italian accounting principles or as part of international accounting standards (IAS/IFRS), the calculation of this item may vary. EBITDA is a measure used by the company's management to monitor and assess its operating performance. Management believes that EBITDA is an important parameter for measuring the company's operating performance as it is not affected by the various criteria that may be used to determine taxable income, the amount and characteristics of capital employed and the relative depreciation and amortization policies. The criteria used by the company to determine EBITDA may not be consistent with that used by other companies/groups and the amount obtained may not be comparable with that calculated by them.

## Statement of consolidated comprehensive income for the second quarter

(€/000)	2015	2014
<b>Consolidated profit for the period (A)</b>	<b>51,402</b>	<b>19,493</b>
<b>Other comprehensive income which will subsequently be reclassified to consolidated profit or loss</b>		
<i>Cash flow hedge accounting for derivatives hedging interest rate risk:</i>		
- Gains (losses) on derivatives for the period	-	-
- Less: Adjustment for gains (losses) reclassified to profit or loss	-	-
- Less: Adjustment for the recognition of fair value in equity in the previous period	=	<u>19</u>
<i>Total</i>	-	<u>19</u>
<i>Cash flow hedge accounting for derivatives hedging currency risk:</i>		
- Gains (losses) on derivatives for the period	-	-
- Less: Adjustment for gains (losses) reclassified to profit or loss	-	-
- Less: Adjustment for the recognition of fair value in equity in the previous period	=	=
<i>Total</i>	-	-
<i>Gains (losses) on translating the financial statements of foreign companies</i>	<i>(11,236)</i>	<i>2,341</i>
<i>Gains (losses) from companies accounted for using the equity method</i>	<i>(24)</i>	<i>18</i>
<i>Related taxation</i>	<u>-</u>	<u>(3)</u>
<b>Total other comprehensive income which will subsequently be reclassified to consolidated profit or loss, net of the tax effect (B)</b>	<b><u>(11,260)</u></b>	<b><u>2,375</u></b>
<b>Consolidated comprehensive income for the period (A) + (B)</b>	<b><u>40,142</u></b>	<b><u>21,868</u></b>
<b>Attributable to:</b>		
Shareholders of the parent company	40,128	21,521
Minority shareholders of subsidiaries	14	347
<b>Consolidated comprehensive income for the period</b>	<b><u>40,142</u></b>	<b><u>21,868</u></b>

## Consolidated cash flow statement for the first half year

(€/000)	<u>2015</u>	<u>2014</u>
<b>Cash flows from operating activities</b>		
Profit before taxes	107,677	52,274
Adjustments for non-cash items:		
Losses (gains) on the sale of fixed assets	(1,361)	(671)
Losses (gains) on the sale of business units and equity investments	-	(423)
Amortization, depreciation, impairment losses and reversals of impairment losses	19,616	13,976
Costs recognized in the income statement relative to stock options that do not involve monetary outflows for the Group	680	680
Losses (profits) from equity investments	147	50
Net change in risk provisions and allocations to employee benefit provisions	11	246
Expenditures for tangible assets to be leased	(4,617)	(2,655)
Proceeds from the disposal of leased tangible assets	2,926	1,640
Net financial charges	(31,600)	3,887
	<u>93,479</u>	<u>69,004</u>
(Increase) decrease in trade receivables and other current assets	(26,110)	(27,721)
(Increase) decrease in inventories	(10,103)	(12,191)
Increase (decrease) in trade payables and other current liabilities	9,531	8,076
Interest paid	(3,069)	(3,079)
Realized exchange differences	2,923	151
Taxes paid	(21,656)	(9,264)
<b>Net cash from operating activities</b>	<b><u>44,995</u></b>	<b><u>24,976</u></b>
<b>Cash flows from investing activities</b>		
Payments for the purchase of investments net of cash received and gross of treasury shares transferred	(153,939)	(34,624)
Sale of equity investments including cash transferred	746	650
Capital expenditure on property, plant and equipment	(14,729)	(19,376)
Proceeds from the sale of tangible fixed assets	997	875
Increase in intangible assets	(1,345)	(1,465)
Financial income received	272	363
Other	(134)	208
<b>Net cash used in investing activities</b>	<b><u>(168,132)</u></b>	<b><u>(53,369)</u></b>
<b>Cash flows from financing activities</b>		
Disbursement (repayment) of loans	131,642	570
Dividends paid	(20,368)	(18,108)
Payment for the purchase of treasury shares	(21,533)	(15,240)
Disposal of treasury shares to acquire equity investments	60,542	5,445
Proceeds from the sale of treasury shares to stock option beneficiaries	3,077	3,826
(Disbursement) repayment of loans to unconsolidated subsidiaries	-	24
Disbursement (repayment) of shareholder loans	(242)	(141)
Change in other financial fixed assets	(25)	-
Payment of finance lease installments (principal)	(1,687)	(3,170)
<b>Net cash from (used in) financing activities</b>	<b><u>151,406</u></b>	<b><u>(26,794)</u></b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b><u>28,269</u></b>	<b><u>(55,187)</u></b>

(€/000)	<i>2015</i>	<i>2014</i>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>28,269</b>	<b>(55,187)</b>
Exchange differences from converting the cash of non-EU companies	1,557	99
Opening cash and cash equivalents for companies consolidated on a line-by-line basis for the first time	435	41
Cash and cash equivalents at the beginning of the period	59,389	84,380
<b>Cash and cash equivalents at the end of the period</b>	<b>89,650</b>	<b>29,333</b>

Cash and cash equivalents may be analyzed as follows:

	30/06/2015	31/12/2014
	€/000	€/000
Cash and cash equivalents as per the consolidated statement of financial position	114,456	87,159
Bank payables (overdrafts and subject to collection advances)	<u>(24,806)</u>	<u>(27,770)</u>
Cash and cash equivalents as per the consolidated cash flow statement	<u>89,650</u>	<u>59,389</u>

## Statement of changes in consolidated shareholders' equity

	Share capital	Legal reserve	Share premium reserve	Reserve for measurement of hedging derivatives at fair value	Reserve for remeasurement of defined benefit plans	Translation reserve	Other reserves	Group shareholders' equity	Minority interests	Total
<i>At 1 January 2014</i>	55,003	11,323	125,039	(27)	(3,396)	(19,084)	257,828	426,686	6,263	432,949
Recognition in the income statement of the fair value of stock options granted and exercisable	-	-	680	-	-	-	-	680	-	680
Purchase of treasury shares	(787)	-	-	-	-	-	(14,453)	(15,240)	-	(15,240)
Sale of treasury shares to stock option beneficiaries	399	-	3,427	-	-	-	-	3,826	-	3,826
Transfer of treasury shares as payment for equity investments	296	-	5,149	-	-	-	-	5,445	-	5,445
Dividends distributed	-	-	-	-	-	-	(18,108)	(18,108)	-	(18,108)
Purchase of an additional interest in Hydrocar Chile	-	-	-	-	-	-	(542)	(542)	(1,870)	(2,412)
Effect of Hydrocar Chile-Syscam combination	-	-	-	-	-	-	(82)	(82)	289	207
Effect of Copa-Golf merger	-	-	-	-	-	-	58	58	(58)	-
Purchase of IMM	-	-	-	-	-	-	-	-	71	71
Comprehensive income for the first half of 2014	-	-	-	27	-	2,457	32,575	35,059	432	35,491
<i>At 30 June 2014</i>	54,911	11,323	134,295	-	(3,396)	(16,627)	257,276	437,782	5,127	442,909
Recognition in the income statement of the fair value of stock options granted and exercisable	-	-	690	-	-	-	-	690	-	690
Purchase of treasury shares	(1,199)	-	(35,970)	-	-	-	14,110	(23,059)	-	(23,059)
Sale of treasury shares to stock option beneficiaries	83	-	717	-	-	-	-	800	-	800
Transfer of treasury shares as payment for equity investments	76	-	1,505	-	-	-	-	1,581	-	1,581
Dividends distributed	-	-	-	-	-	-	-	-	(58)	(58)
Effect of the purchase of a minority interest in HC Hydraulics Technologies (P) Ltd.	-	-	-	-	-	-	-	-	(1)	(1)
Comprehensive income for the second half of 2014	-	-	-	(19)	(1,877)	20,436	24,361	42,901	787	43,688
<i>At 31 December 2014</i>	53,871	11,323	101,237	(19)	(5,273)	3,809	295,747	460,695	5,855	466,550
Recognition in the income statement of the fair value of stock options granted and exercisable	-	-	680	-	-	-	-	680	-	680
Purchase of treasury shares	(853)	-	-	-	-	-	(20,680)	(21,533)	-	(21,533)
Sale of treasury shares to stock option beneficiaries	265	-	2,812	-	-	-	-	3,077	-	3,077
Transfer of treasury shares as payment for equity investments	2,549	-	57,993	-	-	-	-	60,542	-	60,542
Purchase of residual interest in Walvoil Fluid Power India Ltd.	-	-	-	-	-	-	(14)	(14)	-	(14)
Dividends distributed	-	-	-	-	-	-	(19,321)	(19,321)	(925)	(20,246)
Comprehensive income for the first half of 2015	-	-	-	19	-	17,291	80,350	97,660	550	98,210
<i>At 30 June 2015</i>	55,832	11,323	162,722	-	(5,273)	21,000	336,082	581,786	5,480	587,266